

Unique and Superlite News

Taking the Dis out of Disability

Winter 2005 Vol. 1

Woody's Corner

Greetings from the snow-covered Rocky Mountains! We at Enabling Technologies are embarking on a new era, with improved products and a major emphasis on factory direct customer service. This newsletter highlights our solutions and our continued commitment to providing quality adaptive equipment. It is important to us that our products are aesthetically pleasing, technically correct and continually improving. Here's what's new.

We are pleased to introduce our new Customer Representative, Ben Cannon. Ben will be responsible for communicating with our customers, answering questions, and listening to your suggestions. He will be traveling to many ski areas this winter to meet you so if you'd like a visit, please call him at our new toll free number, 1-866-936-0232. His email address is enablingtech@gmail.com. He'll give you the scoop on all our upgrade/tune-up programs.

I am very excited about our newest innovation, the MEGA II. The MEGA II combines a proven design with 21st century ski technology. We know you will be pleased with the performance.

Our new website, superlite.org, will be accessible in early November. Please check us out in cyberspace.

Remember, you can purchase any of our products, including Superlite Outriggers and Crutches, through our dealers as well as directly through ET.

Finally, I would like to thank you for your support over the last 20 years. I look forward to hearing from you.

Woody

ET is excited to offer the **MEGA II**

Here are some of the features:



1. **Stronger**- A wood core, instead of foam, and a fiberglass top plate with reinforced mounting area leads to greater strength, especially around the bindings.
2. **Lighter**- The MEGA II weighs just 34.8 oz.
3. **More Durable**- Tougher and more resilient materials are used throughout. The MEGA II is as durable as a standard alpine ski.
4. **Retrofitable**- As always, ET is offering a product that will not only be innovative for future models but also have the capability to retrofit to previously manufactured Bi-skis. **This includes all Bi-Unique and Mountain Man Bi-skis!!!!**
5. **Tune-ability**- Unlike past skis, the MEGA II has 10 degree edges that makes tuning easier than ever. Works on all tuning/waxing machines

MEGA II construction includes and surpasses the best characteristics of all previous skis -- Alpine Surfer, Fuzzy Snow Surfer, and Swingbo Skis

**ENABLING
TECHNOLOGIES**

Toll Free: 1-866-936-0232
www.superlite.org

DID YOU KNOW?

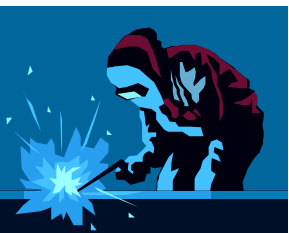
Since 2003, ET has manufactured Bi-Unique outriggers with **independent and adjustable arms!!!**

- Each arm can be independently set at a different height level
- Adjustable outrigger is designed for easy removal of one independent arm allowing the rider to use one adjustable outrigger as well as one handheld Superlite outrigger.
- Insertion and removal is quick and easy with clamps and Allen wrench that is included with purchase.



Fixed Outrigger Upgrade Program:

For just \$50 ET will modify and upgrade your old fixed outriggers to current specifications. Includes 2 new clamps and Allen wrench.



[Under Re-Construction](#)
Superlite.org is getting revamped. Keep checking back to the website for info, updates, pictures and everything else ET.

Look For These Innovations Soon

- **Suspension**- ET is working to incorporate a suspension system to accompany the self-loading abilities of the Bi-Unique. **SUSPENSION AND SELF-LOADING!!!** The best of both worlds.
- **Thinsulate Seat Cover**- Tired of bulky seat pads? ET is working to add a Thinsulate layer to the Glove Seating system for extra warmth and comfort without the bulk.
- **Beefed Up Mechanism**- Already made from high-tech injection molded plastic, the Bi-Unique mechanism will soon be made even stronger using Superlite outrigger technology.
- **Mini Superlites**- Adaptive ski equipment for even the youngest of skiers.
- **Sip & Puff Bi-Unique**- A joystick operated bi-ski for high level paras and low level quads. ET is still looking for a patron to sponsor this project.

Annual Bi-Unique Tune-Up Program

It's time for that pre-season tune-up. Get your Bi-Unique in tip-top shape. Having good looking well maintained equipment boosts both your and our image. Our trained technicians will inspect, adjust, lubricate, repair or replace minor parts. They will touch up the paint and decals, all for only \$100 plus shipping. If there are major damages, it will be evaluated for the most cost effective repair. You will be called with the estimate for your approval. **We have a similar program for your Superlite outriggers!** Call for details.

